MEMORANDUM

COUNTY OF PLACER

DEPARTMENT OF ADMINISTRATIVE SERVICES PROCUREMENT SERVICES DIVISION

TO:

Honorable Board of Supervisors

FROM:

David Seward, Purchasing Manager

DATE:

March 21, 2006

SUBJECT: Bid No. 9540 - Oil and Lube Products, Bid Recommendation

ACTION REQUESTED

Approve the award of Bid No. 9540 for oil and lube products to Hunt and Sons of Sacramento in the maximum amount of \$52,000.00, and authorize the Purchasing Manager to sign the resulting blanket purchase orders.

BACKGROUND

Procurement solicited bids from eight area oil and lube distributors on behalf of DPW. DPW uses these products to maintain the County's fleet of vehicles, trucks, buses, and heavy equipment. The bid document provided a list of the most commonly purchased items and included estimated annual quantities for each. Attachment A provides a comparison of the prices offered by the two responding firms. The lowest responsive bid was submitted by Hunt and Sons. DPW has reviewed their bid and concurs with this recommendation.

FISCAL IMPACT

DPW Fleet Services has requested an annual BPO in the amount of \$42,000.00. DPW Road Maintenance has requested a BPO in the amount of \$10,000.00. Both will be effective from April 1, 2006 through March 31, 2007. There is sufficient funding in DPW's budget for these expenditures.

Attachment

Attachment A: Bid Evaluation and Award Recommendation

Cc:

Dennis Gage, DPW Fleet Services Gwenda Howell, DPW Administration

COUNTY OF PLACER, AUBURN, CA

BID EVALUATION & AWARD RECOMMENDATION

Bid No.

9540

Buyer Name: Steven McCredie

Title:

Oil & Lube Products

Phone: 530-889-4257

Due Date:

2/22/06

Estimated Award Date: 3/21/06

(Recommended award is highlighted)

		Name of Firm		Ramo	s Oil Company	Hunt & Sons				
il			Lincoln, CA		Roseville, CA					
· · · · · · · · · · · · · · · · · · ·			916-645-2179		800-734-2999	Mill Charges				
		Fax Number		916-64		916-383-1005				
		LVP Certified?		Yes		Yes				
		Invoice Terms		Net 30		2%20, Net 30				
1	Item	Description	Packaging	Qty	Virgin	Ext.	Re-Refined	Ext,	10%	Ref.
Bidder	1	Motor Oil 15W-40	(Bulk)	1500	Unit/Price	Amnt.	Unit Price	Amnt.	Pref.	Amnt.
Ramos	 	1110101 011 1011 40	(Daix)	1 1000	5.43	8,145.00	6.56	9,840.00	984.00	8,856.00
Hunt & Sons	1				6.53	9,795.00	5.17	7,755.00	775.50	6,979.50
Tidik & Bolie	Item	Description	(55 Gallon	Qty	Unit/Price	0,700.00	0.17	1,700.00	770.00	0,575.50
	2	Motor Oil 15W-40	Drums)	1925	Gallons	1				
Ramos	 				7.63	14,687.75	7.71	14,841.75	1.484.18	13,357.58
Hunt & Sons	1				6.88	13,244.00	5.77	11,107.25		9,996.53
	Item	Description	(55 Gallon	Qty	Unit/Price		J			
	3	Motor Oil 10W	Drums)	1320	Gallons					
Ramos				•	7.51	9,913.20]			
Hunt & Sons	1				6.50	8,580.00	1			
	Item	Description	(55 Gallon	Qty	Unit/Price					
	4	CNG Oil 15W-40	Drums)	600	Gallons					
Ramos					8.03	4,818.00]			
Hunt & Sons]		_		6.79	4,074.00				
	Item	Description	(55 Gallon	Qty	Unit/Price		-			
	5	Motor Oil 30W	Drums)	110	Gallons		_			
Ramos]				7.58	833.80	}			
Hunt & Sons	<u></u>				6.77	744.70				
	Item	Description	(55 Gallon	Qty	Unit/Price					
	6	ATF Dextron III	Drums)	440	Gallons					
Ramos]				7.71	3,392.40				
Hunt & Sons					6.32	2,780.80				



[Item	Description	(120 lb.	Qty	Unit/Price	T				
	7	Gear Lube 85W-140		4800	Lbs.	1				
Ramos		T	<u></u>		1.46	7,008.00	7			
Hunt & Sons	7				1.17	5,616.00	7			
	Item	Description	(120 lb.	Qty	Unit/Price		_			
	8	Duralith Grease	Drums)	480	Lbs.	1				
Ramos	 				1.61	772.80	7			
Hunt & Sons	┨				1.31	628.80	1			
<u> </u>	Item	Description	(120 lb.	Qty	Unit/Price	1	 !			
	9	Ultraduty Grease	Drums)	240	Lbs.	1				
Ramos		<u> </u>			1.86	446.40	7			
Hunt & Sons	7				1.57	376.80	7			
	Item	Description	(120 lb.	Qty	Unit/Price					
	10	ATF Dextron III	Drums)	9	Gallons	1				
Ramos					7.98	71.82	7			
Hunt & Sons	7				6.45	58.05	1			
	Item	Description	(5 gallon or	Qty	Unit/Price	T -	Re-Refined	Ext,	10%	Ref.
	11	Motor Oil 15W-40	35 lb.)	400	Gallons		Unit Price	Amnt.	Pref.	Amnt.
Ramos					8.46	3,384.00	9.47	3,788.00	378.80	3,409.20
Hunt & Sons	7				8.13	3,252.00	6.42	2,568.00	256.80	2,311.20
	Item	Description	(5 gallon or	Qty	Unit/Price				<u> </u>	· · · · · · · · · · · · · · · · · · ·
	12	Motor Oil (CNG)	35 lb.)	350	Gallons					
Ramos					9.54	3,339.00	Not Available	•		
Hunt & Sons					8.04	2,814.00				
	Item	Description	(5 gallon or	Qty	Unit/Price		_			
	13	Hydraulic Fluid	35 lb.)	100	Gallons	1				
Ramos					7.68	768.00				
Hunt & Sons					6.79	679.00	7			
		Description	(5 gallon or	Qty	Unit/Price		_			
	14	Heavy Duty Oil 50W	35 lb.)	100	Gallons					
Ramos					8.89	889.00]			
Hunt & Sons					8.39	839.00]			
	item	Description	(5 gallon or	Qty	Unit/Price		_			
	15	Ultra Duty Grease	35 lb.)	350	Lbs.					
Ramos					1.81	633.50]			
Hunt & Sons					1.64	574.00	<u></u>			
		Description		Qty	Unit/Price		Re-Refined	Ext,	10%	Ref.
	16	Motor Oil 15W-40	(Quarts)	400	Quarts		Unit/Price	Amnt.	Pref.	Amnt.
Ramos]				2.09	836.00	2.21	884.00	88.40	795.60
Hunt & Sons					2.73	1,091.20	2.73	1,093.20	109.32	983.88



Item	Description		Qty	Unit/Price		_	
17	Motor Oil (CNG)		1400	Quarts			
1	, <u>, , , , , , , , , , , , , , , , , , </u>			Not Available	1		
1							
Item	Description	(14 Oz.)	Qty	Unit/Price			
18	Duralith Grease		192	Tubes			
				1.66	318.72	7	
7			· ·	1.62	311.04	7	
Item	Description	(14 Oz.)	Qty	Unit/Price			
19	Ultra Duty Grease		168	Tubes			
				1.92	322.56	7	
}				1.89	317.52	7	
Item	Description	(Gallons	Qty	Unit/Price		-	
20	Motor Oil, 15W-40	4/Case)	80	Gallons			
				8.28	662.40	Not Available	
1				7.91	632.80		_
- Virgiı	n Product				LVP%	Inv. Disc.	Ref. Total
				61,242.35	3,062.12	0.00	\$58,180.23
				56,408.71	2,820.44	1,128.17	\$52,460.10
- Re-R	efined Product				LVP%	Inv. Disc.	Ref. Total
				60,607.98	3,030.40	0.00	\$57,577.58
]			Ī	49,297.62	2,464.88	985.95	\$45,846.78
	Item 18 Item 19 Item 20 Virgin	Item Description 18 Duralith Grease Item Description 19 Ultra Duty Grease Item Description	Item Description (14 Oz.) Item Description (14 Oz.) Item Description (14 Oz.) Item Description (14 Oz.) Item Description (Gallons 4/Case) Virgin Product	Item Description (14 Oz.) Qty Item Description (Gallons Qty 20 Motor Oil, 15W-40 4/Case) 80	17 Motor Oil (CNG)	Item Description (14 Oz.) Qty Unit/Price 18 Duralith Grease 1.66 318.72 1.62 311.04	17 Motor Oil (CNG)

					_	Env.	Tahoe	Delivery
			Discount on	Drum]	Clean		(days)
	Terms	Brands	other prod.	Dep.	Amnt	Fee	Delivery	Tahoe
Ramos	Net 30	76/Chevron	10% over cost	Yes	\$25	No	Yes	3
Hunt & Sons	2% 20, Net 30	Chevron	10% off	Yes	\$20	\$15.00	Yes	3

Cost savings (lowest to next lowest) using bid reference totals from above.

	Ramos	Hunt	Diff.
Virgin Product totals	\$58,180.23	\$52,460.10	\$5,720.13
Re-Refined totals	\$57,577.58	\$45,846.78	\$11,730.79

